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LUXURY EXPEDITION CRUISING

2021 CRUISE TARIFFS

| 7 NIGHTS | DOUBLE | TRIPLE | SINGLE |
|--------------|---------------------------|---------|----------|
| Beagle Deck | \$8,450 | \$8,250 | \$15,250 |
| Charter Rate | \$169,000 (20 GUESTS MAX) | | |

Rates are per person in US Dollars

CRUISE RATES INCLUDE

Cabin accommodation in a Deluxe stateroom (145 square feet) featuring large windows showcasing expansive un-obstructed views. All ten cabins are on the Beagle deck with two twin beds that convert to a king size bed; two cabins have interconnecting doors and two accommodate triples with a third pull-down berth.

Cabin amenities - Fine bed linens, memory-foam and soft pillows, climate controls and black out curtains ensure a good night's rest. A vanity nook with a stool and lighted mirror, nightstand, sectional closet with drawers, safety deposit box give ample space to unpack. Flat screen TV with pre-loaded movies, a universal docking station, USB, clock, safety deposit box, Espresso and tea kettle set up provide entertainment. Modern private bathroom with a rainfall shower and dual-flush toilet, hair-dryer, plush towels, waffle bathrobes, slippers, bio-degradable soaps and shampoo in dispensers.

All meals and after excursions snacks are creatively prepared using fresh local ingredients from sustainable providers. Dinner is a beautifully plated four course menu and BBQ lunches are served al fresco on the sun deck. There is a cooking demonstration and afternoon tea service with pastries and snacks available.

Open bar policy including white, red and sparkling wine, beer, spirits, juice, sodas, coffee and tea 24/7.

Satellite communications (Wi-Fi) – available 24/7 and limited to one PIN per cabin.

Guided shore excursions twice daily, evening briefings and enrichment lectures

Exploration of the shoreline by Zodiac or glass-bottom boat
Kayaks (five doubles and a single), two stand up paddle boards,

Wet suits (full 3mm) in your approximate size and snorkeling equipment (mask, fins and snorkel)

Transfers in the Islands between the airport with meet & greet and the dock in Galapagos.

Personalized check-in at the airports in Quito and Guayaquil (on our days of operation only)

IDENTICAL YACHTS FEATURE

- Crew of 13 including a full time Concierge and two Naturalist guides (one for every ten guests)
- Boutique offering high quality handicrafts from local artisans, sundries and logoed items.
- Comfortable lounge area and adjacent intimate interior bar
- Spacious sun deck, partially shaded with day beds, chaise lounges, shower, BBQ and wet bar
- Elegant dining room with marble table tops and seating from two to 8 guests
- Fitness center equipped with a treadmill, elliptical, free weights and yoga mats
- Cozy library stocked with publications on Galapagos and Darwin
- Jacuzzi hot tub for up to six guests

CRUISE RATES DO NOT INCLUDE

International Airfare to Ecuador – you must arrive to Quito or Guayaquil the day prior to the cruise

Hotel accommodation in Ecuador the night before your cruise - we can assist with your reservation

Airfare from Quito or Guayaquil to Galapagos - your flight is confirmed through our allotment of seats with Avianca on Sunday to San Cristobal (SCY) * Upgrade to a business class seat for \$114 per person round trip.

Galapagos Park entrance fee (park tax) - \$100 for adults \$50 for children 11 and under

Migration control Transit card (TCT or INGALA) fee \$20 per person

Gratuities to guides and cruise – guests are encouraged to leave the amount they find appropriate. For those who inquire, the suggested amount is \$300-350 per guest per week.

Purchases from the bar for premium brands of wine and spirits not included in the open bar policy

Laundry service – available Monday to Friday and limited to five items per cabin per day

Travel Insurance – recommended to protect your travel investment in case of cancellation or delays

For Purchases on board we accept cash (US Dollars), Master Card and VISA

AIRFARE AND FLIGHT SCHEDULE TO GALAPAGOS

Flights to Galapagos for Ecoventura passengers are serviced by AVIANCA Airlines from Quito (UIO) and Guayaquil (GYE) to Galapagos (San Cristobal = SCY). Flight reservations for confirmed passengers are made automatically through our seat allotment with Avianca. All passengers who arrive to SCY on AV 1636 on Sunday will receive assistance with the check in procedure and the option to pre-pay the transit card fee. A representative from Ecoventura accompanies our passengers on this flight. Upon arrival, our crew and guides meet this flight and transport passengers to the yachts. Passengers who chose to arrive on any other flight will not be provided with the same services.

SURCHARGES & DISCOUNTS

Festive weeks (December 19-26-A and December 26-02 January-B)

There is a supplement of \$500 per person or \$10,000 on charters. No discounts are available including child and teen discounts. The single rate has 100% supplement. Terms for deposits and cancellation during festive weeks are different from the rest of the year.

7 day/ 6 night cruise option (Sunday to Saturday)

Passengers can disembark on Saturday in Baltra for a shorter, 6-night cruise on itinerary A or B.

However, there is no discount off the 7-night cruise rate to disembark early from the cruise.

For guests who require a private transfer to the airport with a guide, there is an additional charge of \$50 per person (max \$200). The return flight from Baltra has a surcharge of \$27 per person and is subject to availability and confirmation is requested at the time of booking.

Two weeks back to back – Itinerary A & B combined

Book two consecutive weeks back-to-back and take a 5% discount on the second week only.

Take 5% discount when Origin & Theory is booked in combination with one week on Sky back to back.

Two-week/ back-to-back discounts cannot be combined with any other discount and does not apply to Festive weeks.

Child and Teen Discounts

Children and teens age 17 years and younger at the time of sailing are entitled to a 15% discount off the cruise rate. Children age 11 and under get a reduced rate on the airfare with 30% discount and the park entrance fee is \$50 with proof of age and photocopy of the child's passport showing date of birth. Children age 11 and younger are only permitted only on a designated family departure. Designated family and family teen departures are offered during school breaks. Children under the age of 6 are only permitted on exclusive charter basis.

Restrictions on child discounts - We allow one child discount per every adult fare with a limit of two per family. Ecoventura may limit the total number of child discounts permitted on any one departure. Children under 18 years must be accompanied by an adult. No child discounts are given on holiday weeks.

TERMS & CONDITIONS

All reservations are subject to cancellation if payments are not received in our account by the due date.

There is a service charge of \$100 per person for airline tickets to Galapagos cancelled 30-60 days prior to departure and there is no refund for the airfare, park entrance fee or transit card if cancelled 29 days or less prior to departure.

Individual (FIT) bookings (1-5 passengers)

Deposits - A deposit of \$750 per person and \$1500 for singles is required within five days of written confirmation to guarantee any reservation.

Final payment - Full payment is due 60 days prior to the sailing date and must be accompanied with a passenger information form.

Cancellation policy - Cancellations received up to 90 days prior to departure will be refunded in full except for 50% of the deposit; 89-60 days prior to departure, 100% of the deposit will be forfeited, 59-0 days prior to departure, the entire cruise rate is forfeited.

Small Group booking Terms (3 or more cabins)

Deposits & Final payment - Same as above. In addition, a second deposit of \$750 per person and \$1500 for singles is due 180 days prior to departure.

Cancellation policy - Cancellations received up to 180 days prior to departure will be refunded except for 50% of the deposit.

179-150 days prior to departure - Can cancel 2 cabins with a penalty of 50% of the deposit, additional cabins released are subject to penalty charge of 100% of the deposit.

149-120 days prior to departure - Can cancel 1 cabin with a penalty of 50% of the deposit, additional cabins released are subject to a penalty of 100% of the deposit.

119-60 days prior to departure - Any cancellation is subject to a penalty of 100% of the deposit.

89-60 days prior to departure - Any cancellation is subject to a penalty of the full deposit amount.

CHARTER Terms

Deposits - A deposit of \$15,000 is due to guarantee the charter. A second deposit of \$15,000 is due 180 days prior to departure to guarantee all cabins. Final payment is due in full at 60 days prior to departure together with passenger information forms and cabin assignment.

Cancellation of charter policy - Cancellations received up to 360 days prior to departure will be refunded in full except for 25% of the deposit.

359-270 days prior to departure - Cancellation incurs penalty of 50% of the deposit

269-180 days prior to departure - Cancellation incurs penalty of 75% of the deposit

179-150 days prior to departure - Cancellation incurs penalty of 100% first deposit.

149-120 days prior to departure - Cancellation incurs penalty of 100% first deposit and 50% of second deposit.

119-60 days prior to departure - Cancellation incurs penalty of 100% of the first and second deposits.

59-0 days prior to departure - Cancellation incurs full penalty.

Reduction of cabins on charters - The number of cabins blocked for a charter can be reduced. However, cabins must be released according to our time schedule or penalties will be applied as follows:

359-270 days prior to departure - Can release up to three cabins without a penalty, additional cabins released are subject to a penalty charge of \$750 per cabin.

269-180 days prior to departure - Can release up to two cabins without a penalty, additional cabins released are subject to a penalty of \$750 per person.

179-150 days prior to departure - Can release 1 cabin with a penalty of \$750 per person, additional cabins released are subject to penalty charge of \$1500 per person.

149-60 days prior to departure - Any cancellation is subject to a penalty of \$1500 per person.

59-0 days prior to departure - Full penalty for any cancellation.

Terms for Festive weeks are different than the terms noted here, please inquire at the time of booking.